BULLETPROOF YOUR MICROSOFT

Empowering you and your customer to realize the full capabilities of Microsoft solutions

Not all partnerships are created equal, and neither should yours be! Demonstrating value is at the core of every experience you craft for your prospects and customers. Driving adoption, increasing consumption, and retaining users depends on showing the depth and breadth of value in every Microsoft product and service offering.

No matter what your customers' security and compliance challenges are, our Bulletproof team is here to guide you and your customers to stay safe and secure in a risky world.

Why Partner With Us?

With locations across North America and around the globe, Bulletproof, a GLI Company has decades of IT, security, and compliance expertise.

We work with various industries to mitigate risk and improve client processes, systems, and business infrastructure.
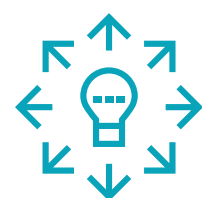
#1 Scalability

We have a dedicated team of Microsoft Cloud Security Experts who are available to guide you and your customers on the value of Microsoft during sales conversations.

#2 Trust

Backed by industry experience, we trust the power of Microsoft technologies and believe that organizations of all shapes and sizes should leverage the Microsoft stack to be properly secured.

#3 Sales Intelligence

Strategic sales and marketing go-to-market activities that produce a wealth of customer sales intelligence to help you identify where the customer is in their security journey and what their needs are.

BULLETPROOF
a GLI company

bulletproofsi.com/msftseller

BULLETPROOF SERVICES

Empowering you and your customer to realize the full capabilities of Microsoft solutions.

Bulletproof Credentials

- 2021 Security Partner of the Year Winner and 5x Canada Impact Award Winner
- Member of Microsoft Intelligence Security Association (MISA)
- Early adopter partner for Microsoft Security CoPilot (Demos)
- Advanced specializations in cloud security and threat protection
- Verified MXDR Partner
- ECIF Approved Partner
- FastTrack Ready Partner
- CSP – Licensing
- Certified Delivery Partner for Microsoft Paid Engagements (Workshops)
- Microsoft Investment Eligibility: MCI Threat Protection, MCI Cybersecurity Assessment, CSI Engagements, Sentinel Migration and Modernization
- Rich sales enablement materials to help GTM

Cloud Security & Collaboration

We can help maximize your customers' cloud technologies and fully unlock the collaboration, productivity, and security features built into their Microsoft solutions with guidance and support from our certified Microsoft Experts.

Microsoft solutions certified in:

- Entra ID Identity Protection
- Defender for Endpoint
- Defender for Office
- Defender for Identity
- Microsoft Intune
- Exchange Online
- Sentinel
- Microsoft 365 solutions
- SharePoint
- Power Apps
- Intranet Modernization
- Teams
- OneDrive
- Power Automate
- Microsoft Viva

Microsoft Engagements

Accelerate your customer's journey by partnering with Bulletproof to deliver Microsoft Engagements. (Formerly known as workshops)

- Microsoft Threat Protection Engagement
- Microsoft Sentinel Engagement
- Microsoft Data Security Engagement
- Cybersecurity Assessment

Microsoft Copilot

- Copilot Readiness Assessments
- Microsoft Copilot for Security
- Microsoft Copilot for M365
- Copilot for Security Webinar

Microsoft Marketplace Offers

Helping your customers with their security technology challenges through comprehensive Microsoft offerings.

- Microsoft 365 Security Health Check Assessment
- Microsoft Azure Security Assessment
- Securing AD DS with Microsoft Defender for Identity
- Microsoft Sentinel Accelerator
- Enhance Identity Security with Entra ID P2

IT Security & Cloud Consulting

Solutions including, but not limited to:

- Risk Management
- Policy & Procedure Review
- Cloud Migrations
- vCISO Services

Security Audits & Certifications

Solutions including, but not limited to:

- Document, organize, and implement required security controls
- Information security risk assessment & gap analysis
- Identify & remediate risks and vulnerabilities
- Develop plan of action and milestones
- Provide recommendations and plan to ensure compliance

Security Controls

- ISO 27001
- NIST Standards
- Payment Card Industry (PCI)
- CSI Controls
- CMMC
- MARS-E

Security Testing & Assessments

We can provide your customers with various security testing that will identify, detect, and mitigate gaps within their technologies, program, applications, network, etc. Solutions including, but not limited to:

- Vulnerability Assessments
- Penetration Testing
- Social Engineering
- Threat Risk Assessment'
- Cloud Security Posture Assessment
- Web and Mobile Application Assessments

Information Management & Compliance

Bulletproof 365 Compliance (B365C) is a compliance-focused managed information protection service that wraps around existing Microsoft 365 infrastructure, leveraging advanced Microsoft tools to optimize information protection, mitigate internal risks from improper data leaks, and ensures the data never leaves your customers' control.

- Microsoft Purview
- Microsoft Purview Data Loss Prevention
- Microsoft Purview Information Barriers
- Microsoft Purview Audit
- Microsoft Purview Compliance Manager
- Microsoft Purview Data Lifecycle Management
- Microsoft Priva
- Microsoft Purview Information Protection
- Microsoft Purview Insider Risk Management
- Microsoft Purview Communication Compliance
- Microsoft Purview eDiscovery
- Records Management
- Data Governance
- Data Security

Managed IT

Bulletproof 365 (B365) is designed for organizations with 25-300 employees and limited or no internal IT resources. It integrates the power of Microsoft 365 cloud productivity solutions with advanced security features and enterprise-level support.

- Rapid IT Assessment
- Enterprise Architecture Review
- Infrastructure Management & Monitoring (on-prem to cloud)
- Network Management & Monitoring
- Microsoft 365 Health Check
- Hardware Sales (Server, Endpoint, Firewall)
- Data Protection Controls
- IT Consulting (SharePoint, Microsoft)
- Firewall Management & Monitoring

Features
- 24/7 Help Desk IT Support (NOC)
- Microsoft Business Premium (300 users max.)
- Employee Cybersecurity Awareness Training
- Assigned Customer Success Manager

Managed Detection and Response (MXDR)

Offering a comprehensive managed security service for Microsoft-powered organizations.

- Assigned Customer Success Manager
- Microsoft Sentinel
- Microsoft 365 E5 Security
- Microsoft Defender for Endpoint
- Microsoft Defender for Office
- Microsoft Defender for Identity
- Azure DDoS Protection
- Microsoft Defender for Cloud
- Conditional Access Configuration
- Multifactor Authentication for Users & Admin
- 24 x 7 Security Incident Triage, Investigation, and Response
- Assigned Bulletproof Security Technical Account Manager
- Microsoft Defender for Cloud Apps
- Ongoing Automated Vulnerability Assessments
- Advanced Threat Hunting
- Critical Security Incident Response Coordination
- Employee Cybersecurity Awareness Training
- Dark Web Monitoring
- Network Traffic Monitoring
- Drift Detection – Configuration Drift