

BULLETPROOF YOUR MICROSOFT

Empowering you and your customer to realize the full capabilities of Microsoft solutions

Not all partnerships are created equal, and neither should yours be! Demonstrating value is at the core of every experience you craft for your prospects and customers. Driving adoption, increasing consumption, and retaining users depends on showing the depth and breadth of value in every Microsoft product and service offering.

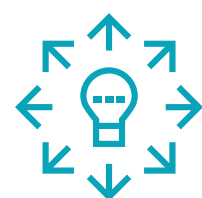
No matter what your customers' security and compliance challenges are, our Bulletproof team is here to guide you and your customers to stay safe and secure in a risky world.



Why Partner With Us?

With locations across North America and around the globe, Bulletproof, a GLI Company has decades of IT, security, and compliance expertise.

We work with various industries to mitigate risk and improve client processes, systems, and business infrastructure.



#1 Scalability

We have a dedicated team of Microsoft Cloud Security Experts who are available to guide you and your customers on the value of Microsoft during sales conversations.



#2 Trust

Backed by industry experience, we trust the power of Microsoft technologies and believe that organizations of all shapes and sizes should leverage the Microsoft stack to be properly secured.



#3 Sales Intelligence

Strategic sales and marketing go-to-market activities that produce a wealth of customer sales intelligence to help you identify where the customer is in their security journey and what their needs are.



BULLETPROOF
a GLI company

bulletproofsi.com/msftseller

SOLUTIONS WE OFFER

Security & Compliance Services

With the rapid growth in cybercrime and innovation, organizations are facing new challenges in terms of cyber threats, compliance and security needs, technology integration, and staying up to date on security trends. The truth is, many organizations are still struggling with inadequate security plans and preparedness, leaving them vulnerable as never before. Bulletproof offers a comprehensive suite of services that can be tailored to your customers.

Cloud Security & Collaboration

We can help maximize your customers' cloud technologies and fully unlock the collaboration, productivity, and security features built into their Microsoft solutions with guidance and support from our certified Microsoft Experts.

Microsoft solutions certified in:

- Entra ID Identity Protection
- Defender for Endpoint
- Defender for Office
- Defender for Identity
- Microsoft Intune
- Exchange Online
- Sentinel
- Microsoft 365 solutions
- SharePoint
- Power Apps
- Intranet Modernization
- Teams
- OneDrive
- Power Automate
- Microsoft Viva

Microsoft Engagements (Formerly Known as Workshops)

Accelerate your customer's journey by partnering with Bulletproof to deliver Microsoft Engagements. These one-on-one engagements help customers envision the opportunities that Microsoft products and services can provide and accelerate purchase decisions.

- Microsoft Threat Protection Engagement
- Microsoft Sentinel Engagement
- Microsoft Data Security Engagement
- Cybersecurity Assessment

Microsoft Marketplace Offers

Helping your customers with their security technology challenges through comprehensive Microsoft offerings. Access customized security solutions and assessments that will help address your customer's pain points around various Microsoft technologies.

- Microsoft 365 Security Health Check Assessment
- Microsoft Azure Security Assessment
- Securing Active Directory Domain Services with Microsoft Defender for Identity
- Microsoft Sentinel Accelerator
- Enhance Identity Security with Entra ID P2

IT, Security, & Cloud Consulting

We'll work with you and your customers to identify unique requirements and develop a strategy that makes you competitive, flexible, and responsive wherever you are on your journey. Solutions including, but not limited to

- Risk Management
- Policy & Procedure Review
- Cloud Migrations
- vCISO Services

Security Testing & Assessments

We can provide your customers with various security testing that will identify, detect, and mitigate gaps within their technologies, program, applications, network, etc. before they're exploited by cyber criminals. Solutions including, but not limited to:

- Vulnerability Assessments
- Penetration Testing
- Web and Mobile Application Assessments
- Cloud Security Posture Assessment
- Threat Risk Assessment
- Social Engineering

Security Audits & Certifications

Whether your customers need to meet security standards or demonstrate proper data governance for audits, it's essential for them to protect the confidentiality, integrity and availability of your data and information.

Solutions including, but not limited to:

- Document, organize, and implement required security controls
- Information security risk assessment & gap analysis
- Identify & remediate risks and vulnerabilities
- Develop plan of action and milestones
- Provide recommendations and plan to ensure compliance

Security Controls

- ISO 27001
- NIST Standards
- Payment Card Industry (PCI)
- CSI Controls
- CMMC
- MARS-E

Managed Detection and Response (MXDR)

Offering a comprehensive managed security service for Microsoft-powered organizations.

Our Bulletproof 365 Enterprise (B365E) bridges the gap in cybersecurity tools, skills, and capacity providing organizations with the best of technology and people—the power of Microsoft Advanced Threat Protection and Microsoft Sentinel plus the Bulletproof team with unmatched cybersecurity expertise—in one cost-effective package.

- 24 x 7 Security Incident Triage, Investigation, and Response
- Assigned Bulletproof Security Technical Account Manager
- Assigned Customer Success Manager
- Microsoft Sentinel
- Microsoft 365 E5 Security
- Microsoft Defender for Endpoint
- Microsoft Defender for Office
- Microsoft Defender for Identity
- Azure DDoS Protection
- Microsoft Defender for Cloud
- Microsoft Defender for Cloud Apps
- Ongoing Automated Vulnerability Assessments
- Advanced Threat Hunting
- Critical Security Incident Response Coordination
- Employee Cybersecurity Awareness Training
- Dark Web Monitoring
- Network Traffic Monitoring
- Drift Detection – Configuration Drift
- Multifactor Authentication for Users & Admin
- Conditional Access Configuration



Information Management & Compliance

With the explosion of content, the popularity of cloud tools, and ever-expanding regulations, it is increasingly important to implement information controls.

Bulletproof 365 Compliance (B365C) is a compliance-focused managed information protection service that wraps around existing Microsoft 365 infrastructure, leveraging advanced Microsoft tools to optimize information protection, mitigate internal risks from improper data leaks, and ensures the data never leaves your customers' control.



- Microsoft Purview
- Microsoft Purview Data Loss Prevention
- Microsoft Purview Information Barriers
- Microsoft Purview Audit
- Microsoft Purview Compliance Manager
- Microsoft Purview Data Lifecycle Management
- Microsoft Purview Information Protection (Sensitivity labels)
- Microsoft Purview Insider Risk Management
- Microsoft Purview Communication Compliance
- Microsoft Purview eDiscovery
- Records Management
- Data Governance
- Data Security

Managed IT

Providing your customers with day-to-day IT support to ensure unparalleled productivity and essential modern security. Inflexible security "solutions" that slow employees down can destroy an organization's competitive edge.

- Rapid IT Assessment
- Enterprise Architecture Review
- Infrastructure Management & Monitoring (on-prem to cloud)
- Network Management & Monitoring
- Firewall Management & Monitoring
- Microsoft 365 Health Check
- Hardware Sales (Server, Endpoint, Firewall)
- Data Protection Controls
- IT Consulting (SharePoint, Microsoft)



Bulletproof 365 (B365) is designed for organizations with 25-300 employees and limited or no internal IT resources. It integrates the power of Microsoft 365 cloud productivity solutions with advanced security features and enterprise-level support.

- 24/7 Help Desk IT Support (NOC)
- Microsoft Business Premium (300 users max.)
- Employee Cybersecurity Awareness Training
- Assigned Customer Success Manager

Our Credentials

- 2021 Security Partner of the Year Winner and 5x Canada Impact Award Winner
- Member of Microsoft Intelligent Security Association (MISA)
- Early adopter partner for Microsoft Security CoPilot (Demos)
- Advanced specializations in cloud security and threat protection
- Verified MXDR Partner
- ECIF Approved Partner
- FastTrack Ready Partner
- CSP – Licensing
- Certified Delivery Partner for Microsoft Paid Engagements (Workshops)
- Microsoft Investment Eligibility: MCI Threat Protection, MCI Cybersecurity Assessment, CSI Engagements, Sentinel Migration and Modernization
- Rich sales enablement materials to help GTM (one-pagers, case studies, eBooks, etc.)

CONTACT US



2021 Partner of the Year Security Award